

# TOP 100 Beverage COMPANIES



Anheuser-Busch InBev (AB InBev) doesn't have too much to worry about when it comes to challengers to the No. 1 spot within *Beverage Industry's* annual Top 100 Report. Following its acquisition of SABMiller in 2017, AB InBev is perched at the top of the list with more than \$56 billion in sales. Although AB InBev and The Coca-Cola Co. would flip positions for the No. 1 and 2 spots in the past, the liquid refreshment beverage company was a distant second, based on 2017 financial results. With so many transactions in 2017, some new brands entered the mix, including Essentia Water and Founders Brewing. The list is likely to see more newcomers as mergers and acquisitions have continued in 2018, including Keurig Green Mountain and Dr Pepper Snapple Group slated to finalize their transaction later this year.

The Top 100 Beverage Companies of 2017				
	COMPANY	LOCATION	PRODUCT MIX	2017 Sales (IN U.S. \$ MILLIONS)
1	ANHEUSER-BUSCH INBEV.	LEUVEN, BELGIUM	Beer, Hard Cider, Flavored Malt Beverages	56444
2	THE COCA-COLA CO.	ATLANTA	Soft Drinks, Water, Sports Drinks, Juice/ Juice Drinks, RTD Tea/Coffee, Liquid	35410

			Concentrates, Dairy-based Drinks	
3	PEPSICO INC.	PURCHASE, N.Y.	Soft Drinks, Sports Drinks, Water, Energy Drinks, Juice/Juice Drinks, RTD Tea/Coffee	29857
4	NESTLÉ SA	VEVEY, SWITZERLAND	Coffee, Water, Juice/Juice Drinks, RTD Tea/Coffee, Energy Drinks, Sports Drinks, Dairy-based Drinks, Beverage Mixes, Liquid Concentrates	29109
5	SUNTORY HOLDINGS LTD.	TOKYO	Beer, Juice/Juice Drinks, RTD Coffee/Tea, Soft Drinks, Spirits, Wine	22057
6	HEINEKEN N.V.	AMSTERDAM	Beer, Hard Cider, Spirits, Wine, Soft Drinks	21888
7	STARBUCKS CORP.	SEATTLE	Coffee, RTD Tea/Coffee, Juice/Juice Drinks, Tea, Water	17650
8	DIAGEO PLC	LONDON	Spirits, Wine, Beer, Flavored Malt Beverages	17078

9	PERNOD RICARD	PARIS	Spirits, Wine	11132
10	MOLSON COORS BREWING CO.	DENVER/MONTREAL	Beer, Flavored Malt Beverages	11002
11	UNILEVER GROUP	LONDON	Tea, RTD Tea, Coffee	10,945§
12	CONSTELLATION BRANDS	VICTOR, N.Y.	Beer, Wine, Spirits	8061
13	RED BULL GMBH	FUSHL AM SEE, AUSTRIA	Energy Drinks	6,775*
14	DR PEPPER SNAPPLE GROUP	PLANO, TEXAS	Soft Drinks, Water, Juice/Juice Drinks, RTD Tea, Energy Drinks, Dairy-based Drinks	6690
15	LVMH MOËT HENNESSY • LOUIS VUITTON	PARIS	Spirits, Wine	6292
16	BACARDI LTD.	HAMILTON, BERMUDA	Spirits	6,155*
17	DANONE GROUP	PARIS	Water, Dairy-based Drinks	5,698^
18	JACOBS DOUWE EGBERTS	PARIS	Coffee, Beverage Mixes, Tea	5,252*
19	THE WONDERFUL CO.	LOS ANGELES	Juice/Juice Drinks, Water, Wine	4,690*†
20	E. & J. GALLO WINERY	MODESTO, CALIF.	Wine, Spirits	4,373*

21	CAMPBELL SOUP CO.	CAMDEN, N.J.	Juice/Juice Drinks	4,325\$\$
22	ITO EN GROUP	TOKYO	Tea, RTD Tea/Coffee, Water, Juice/Juice Drinks, Soft Drinks, Sports Drinks, Beverage Mixes	4309
23	KEURIG GREEN MOUNTAIN	WATERBURY, VT.	Coffee, Tea	4269
24	BROWN-FORMAN CORP	LOUISVILLE, KY.	Spirits, Wine	3857
25	MONSTER BEVERAGE CORP.	CORONA, CALIF.	Energy Drinks/Shots	3400
26	THE KRAFT HEINZ CO.	PITTSBURGH/CHICAGO	Coffee, Tea, Juice/Juice Drinks, Sports Drinks, Energy Drinks/Shots, Liquid Concentrates	3048
27	TREASURY WINE ESTATES	SOUTHBANK, AUSTRALIA	Wine	2534
28	COTT CORP.	MISSISSAUGUA, ONTARIO/ TAMPA, FLA.	Soft Drinks, Water, Juice/Juice Drinks, RTD Tea, Energy Drinks/Shots, Sports Drinks	2269
29	DAVIDE CAMPARI	MILAN	Spirits, Wine, Soft Drinks	2243

30	BRITVIC PLC	HEMEL HEMPSTEAD, ENGLAND	Juice/Juice Drinks, Soft Drinks, Liquid Concentrates, Energy Drinks, Sports Drinks, Water	2,192*
31	NIAGARA BOTTLING LLC	ONTARIO, CALIF.	Water, Dairy- based Drinks	2,123*
32	J.M. SMUCKER CO.	DENVER	Coffee, Juice/Juice Drinks	2109
33	D.G. YUENGLING & SON INC.	POTTSVILLE, PA.	Beer	1,682*
34	LASSONDE INDUSTRIES INC.	ROUGEMONT, QUEBEC	Juice/Juice Drinks, Wine	1,526*
35	LIVING ESSENTIALS LLC	FARMINGTON HILLS, MICH.	Energy Shots	1,355*
36	ARIZONA BEVERAGE CO.	WOODBURY, N.Y.	RTD Tea, Juice/Juice Drinks, Sports Drinks, Energy Drinks/Shots, Liquid Concentrates	1,321*
37	GLANBIA PLC	KILKENNY, IRELAND	Sports/Protein Drinks, Energy Drinks/Shots	1,296^^
38	THE WINE GROUP	LIVERMORE, CALIF.	Wine, Spirits	1,122*
39	OCEAN SPRAY CRANBERRIES INC.	LAKEVILLE- MIDDLEBORO, MASS.	Juice/Juice Drinks	1,043*
40	VIÑA CONCHA Y TORO S.A.	SANTIAGO, CHILE	Wine	995*

41	THE BOSTON BEER CO. INC.	BOSTON	Beer, Flavored Malt Beverages, Hard Cider	990
42	NATIONAL BEVERAGE CORP	FORT LAUDERDALE, FLA.	Soft Drinks, Water, Juice/Juice Drinks, Energy Drinks	943
43	PEET'S COFFEE & TEA INC.	EMERYVILLE, CALIF.	Coffee, Tea	810*
44	TRINCHERO FAMILY ESTATES	ST. HELENA, CALIF.	Wine	800
45	HORMEL FOODS LLC	AUSTIN, MINN.	Sports Drinks, Protein Drinks, Powdered Drink Mixes	795††
46	STE. MICHELLE WINE ESTATES	WOODINVILLE, WASH.	Wine	755*
47	FREIXENET SA	BARCELONA, SPAIN	Wine	749*
48	ROCKSTAR INC.	LAS VEGAS	Energy Drinks	745
49	TALKING RAIN BEVERAGE CO.	PRESTON, WASH.	Water, RTD Tea	738*
50	KENDALL-JACKSON WINE ESTATES LTD.	SANTA ROSA, CALIF.	Wine	664*
51	C&C GROUP PLC	DUBLIN, IRELAND	Soft Drinks, Juice, Hard Cider	660
52	MAST-JÄGERMEISTER SE	WOLFENBÜTTEL, GERMANY	Spirits	652*

53	BIG RED GROUP	AUSTIN, TEXAS	Soft Drinks, Sports Drinks, Water	577
54	NORTH AMERICAN BREWERIES	ROCHESTER, N.Y.	Beer, Flavored Malt Beverages	564*
55	SODASTREAM INTERNATIONAL LTD.	AIRPORT CITY, ISRAEL	Liquid Concentrates	543
56	FARMER BROS.	TORRANCE, CALIF.	Coffee, Tea	542
57	MARK ANTHONY GROUP INC.	VANCOUVER, CANADA	Flavored Malt Beverages, Hard Cider, Wine	506*
58	TATA GLOBAL BEVERAGES LTD.	KOLKATA, INDIA	Tea, Coffee, Water	492
59	PABST BREWING CO.	LOS ANGELES	Beer	460*
60	FLORIDA'S NATURAL GROWERS	LAKE WALES, FLA.	Juice/Juice Drinks	415
61	BANFI VINTNERS	OLD BROOKVILLE, N.Y.	Wine	403*
62	VITA COCO	NEW YORK	Juice/Juice Drinks	399*
63	SUNNY DELIGHT BEVERAGES CO.	CINCINNATI	Juice/Juice Drinks, Water	393*
64	TERLATO WINES INTERNATIONAL	LAKE BLUFF, ILL.	Wine	380*
65	TREE TOP INC.	SELAH, WASH.	Juice/Juice Drinks	378†*
66	BRONCO WINE CO.	CERES, CALIF.	Wine	346*

67	DUVEL MOORTGAT	PUURS, BELGIUM	Beer	344*
68	TAMPICO BEVERAGES INC.	CHICAGO	Juice Drinks	320*
69	JEL SERT CO.	CHICAGO	Drink Mixes, Juice Drinks	293*
70	Primo Water Corp.	Winston-Salem, N.C.	Water	286†
71	HARVEST HILL BEVERAGE CORP.	VERONA, PA.	Juice/Juice Drinks, Spirits	280*
72	CAROLINA BEVERAGE CORP.	SALISBURY, N.C.	Soft Drinks	250
73	STONE BREWING	ESCONDIDO, CALIF.	Beer	245†*
74	NEW BELGIUM BREWING	FORT COLLINS, COLO.	Beer	239*
75	SIERRA NEVADA	CHICO, CALIF.	Beer	239*
76	HEAVEN HILL DISTILLERIES INC.	BARDSTOWN, KY.	Spirits	210*
77	CRAFT BREW ALLIANCE INC	PORTLAND, ORE.	Beer	208
78	MARCHESI DE' FRESCOBALDI	TUSCANY, ITALY	Wine	176*
79	R.C. BIGELOW INC.	FAIRFIELD, CONN.	Tea, RTD Tea	175
80	LANGER JUICE CO. INC.	CITY OF INDUSTRY, CALIF.	Juice/Juice Drinks	174*
81	HINT INC.	SAN FRANCISCO	Bottled Water	160*
82	PHUSION PROJECTS LLC	CHICAGO	Flavored Malt Beverages	153*



83	OLD ORCHARD BRANDS	SPARTA, MICH.	Juice/Juice Drinks	150*
84	SUN ORCHARD INC.	MIAMI, FLA.	Juice/Juice Drinks, Beverage Mixes	135
85	CALIFIA FARMS LLC	LOS ANGELES	Dairy Alternatives, Juice/Juice Drinks	129*
86	Essentia Water LLC	Bothell, Wash.	Water	124
87	THE GAMBRINUS CO.	SAN ANTONIO	Beer	121*
88	LIFEWAY FOODS	MORTON GROVE, IL.	Dairy-based Drinks	119†
89	DESCHUTES BREWERY INC.	BEND, ORE.	Beer	111
90	THE HAIN CELESTIAL GROUP	LAKE SUCCESS, N.Y.	Tea, RTD Tea, Juice/Juice Drinks, Dairy-based Drink	110 <sup>^^^</sup>
91	BROOKLYN BOTTLING	MILTON, N.Y.	Soft Drinks, Juice/Juice Drinks	99
92	BELL'S BREWERY INC.	GALESBURG, MICH.	Beer	97*
93	DON SEBASTIANI & SONS INTERNATIONAL	SONOMA, CALIF.	Wine	94*
94	Founders Brewing Co.	GRAND RAPIDS, MICH.	Beer	79*

95	WELCH'S/NATIONAL GRAPE COOPERATIVE ASSOCIATION	CONCORD, MASS.	Juice/Juice Drinks	78*
96	CASTLE BRANDS INC.	NEW YORK	Beer, Spirits	77
97	KASAPREKO CO. LTD.	ACCRA, GHANA	Spirits	75
98	JAMBA INC.	FRISCO, TEXAS	Juice/Juice Drinks, Tea	71†
99	BROOKLYN BREWERY	BROOKLYN, N.Y.	Beer	69*
100	Total Beverage Solution	Mt. Pleasant, S.C.	Beer, Wine, Spirits	63*

\* Beverage Industry estimate;

† All operating units, including non-beverages;

§ Refreshments and ice cream;

^ Bottled water only;

§§ Americas Simple Meals and Beverages;

^^ Glanbia Performance Nutrition division;

†† Specialty Foods Division, ^^^Tea only Beverage Industry's Top 100 List is based on worldwide sales for U.S. companies and foreign-held companies that have significant sales in the United States. Figures represent published sales for public companies, voluntarily disclosed sales from private companies, and estimates based on industry sources and publicly available business reporting sources.

Source: <https://www.bevindustry.com/top-100-beverage-companies-2017-chart>